



## USA Compression Partners, LP

J.P. Morgan High Yield and  
Leveraged Finance Conference  
February 25, 2020

# Disclaimer

---

This presentation contains forward-looking statements relating to the operations of USA Compression Partners, LP (the “Partnership”) that are based on management’s current expectations, estimates and projections about its operations. You can identify many of these forward-looking statements by words such as “believe,” “expect,” “intend,” “project,” “anticipate,” “estimate,” “continue,” “if,” “outlook,” “will,” “could,” “should,” or similar words or the negatives thereof. You should consider these statements carefully because they discuss our plans, targets, strategies, prospects and expectations concerning our business, operating results, financial condition, our ability to make distributions and other similar matters. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other factors, some of which are beyond our control and are difficult to predict. These include risks relating to changes in general economic conditions and changes in economic conditions of the crude oil and natural gas industries specifically, changes in the long-term supply of and demand for natural gas and crude oil, actions taken by our customers, competitors and third-party operators, our ability to realize the anticipated benefits of acquisitions, competitive conditions in our industry, and the factors set forth under the heading “Risk Factors” or included elsewhere that are incorporated by reference herein from our Annual Report on Form 10-K for the year ended December 31, 2019 filed with the Securities and Exchange Commission, and if applicable, our Quarterly Reports on Form 10-Q and our Current Reports on Form 8-K. As a result of such risks and others, our business, financial condition and results of operations could differ materially from what is expressed or forecasted in such forward-looking statements. Before you invest in our common units, you should be aware of such risks, and you should not place undue reliance on these forward-looking statements. Any forward-looking statement made by us in this presentation speaks only as of the date of this presentation. Unpredictable or unknown factors not discussed herein could also have material adverse effects on forward-looking statements. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

# Important Note Regarding Non-Predecessor Information

---

On April 2, 2018, the Partnership consummated the acquisition of CDM Resource Management LLC and CDM Environmental & Technical Services LLC, which together represent the CDM Compression Business (the “USA Compression Predecessor”), from Energy Transfer, and other related transactions (collectively, the “Transactions”). Following the Transactions, the USA Compression Predecessor has been determined to be the historical predecessor of the Partnership for financial reporting purposes. Therefore, the historical consolidated financial statements of the Partnership are comprised of the balance sheet and statement of operations of the USA Compression Predecessor as of and for periods prior to April 2, 2018. The historical consolidated financial statements of the Partnership are also comprised of the consolidated balance sheet and statement of operations of the Partnership, which includes the USA Compression Predecessor, as of and for all periods subsequent to April 2, 2018. The information shown in this presentation under the heading “Pre-CDM Acquisition Non-Predecessor” represents information of USA Compression Partners, LP, which is not the predecessor of the Partnership for financial reporting purposes, for periods prior to the Transactions and is presented for illustrative purposes only. Such information does not reflect the Partnership’s historical results of operations and is not indicative of the results of operations of the Partnership’s predecessor, the USA Compression Predecessor, for such periods.

# Agenda

---

- I. Introduction
- II. Q4 Review and 2020 Outlook
- III. Natural Gas: Not Going Away
- IV. Q&A
- V. Appendix

# Introduction



# USAC Overview

## Large Horsepower Strategy Critical for Domestic Natural Gas Infrastructure

### Business Snapshot

- USAC provides compression services across a geographically–diversified operating area
- 20+ year history with primary focus on large horsepower (1,000 HP+) applications
- “Southwest Airlines” standardized business model
- Focus areas: Permian/Delaware; Marcellus/Utica; Mid-Continent/SCOOP/STACK; S. Texas; E. Texas; Louisiana; Rockies
- Active Fleet: 3.3mm Horsepower
  - >70% is greater than 1,000 HP
- Average Utilization ~94%
- ~900 employees

### USAC Market Statistics

- Public since 1/2013 (NYSE: USAC)
- Avg. Daily Trading Volume: ~230,000 units
- Eliminated IDRs early 2018

(\$ in billions)	Current Price <sup>(1)</sup>	Value
LP Equity Value	\$15.55	\$1.5 billion
Preferred Equity	*	0.5 billion
ABL	*	0.4 billion
Senior Notes due 2026	\$104.00	0.7 billion
Senior Notes due 2027	\$103.00	<u>0.8 billion</u>
Total Long-Term Debt		1.9 billion
<b>Enterprise Value</b>		<b>\$3.9 billion</b>

Note: Market data as of February 19, 2020. Financial and operational data as of December 31, 2019.  
 1. Senior Notes trading prices reflect market quotes from a Wall Street institution as of February 14, 2020.

# Why Focus on Midstream Compression?

## Operational / Cash Flow Stability with Strong Counterparties



	Wellhead (Gas & Oil)	Midstream	Downstream
Uses	Gas Lift Gas Reinjection	Regional Gathering Central Delivery Point Processing Plants	Interstate Pipelines Trunkline Gathering Gas Storage
Customer Base	Broad customer base	Typically larger operators	Typically owner-operators; Very large operators, integrated midstreams
Gas Volumes / Pressures	Lower	Medium-to-High	Higher
Compression Required	Small HP	Large-to-Extra Large	Larger-to-Extra Large (often turbines)
Stability	Dependent on commodity prices	Infrastructure-based; Longer-term	Permanent installations
Barriers to Entry/Exit	Non-existent; commodity service offering	Select group of operators; costly to install/de-mobilize	Integrated with pipeline systems

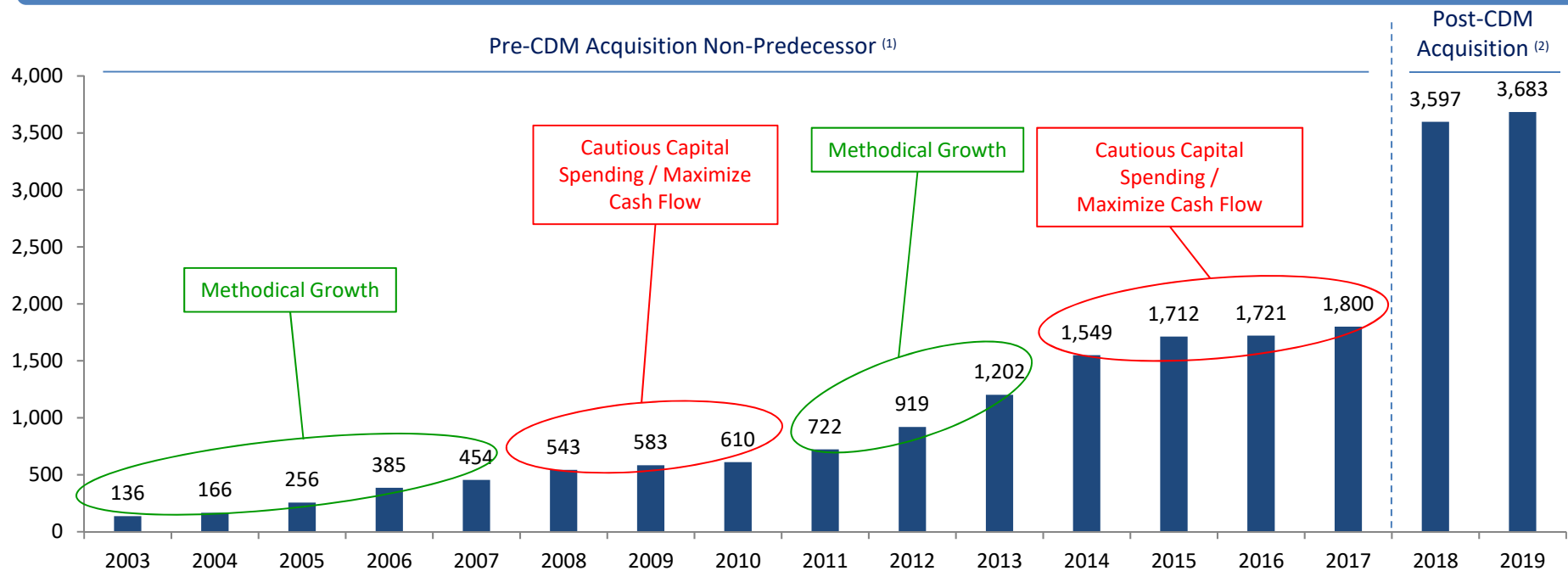
USAC's focus on midstream applications results in more stability throughout commodity price cycles

# Business Model Allows for Prudent Capital Spending.....

## Historical Balance Between Capital Spending and Cash Flow Stability

- Large HP focus ideally suited for growth and stability
- Assets provide growth based on marketplace demands
- Ability to rein in spending and operate for stable cash flow when market softens
- Largely agnostic to commodity prices; tied more to overall production of (and demand for) natural gas

### Total Fleet Horsepower (000s)

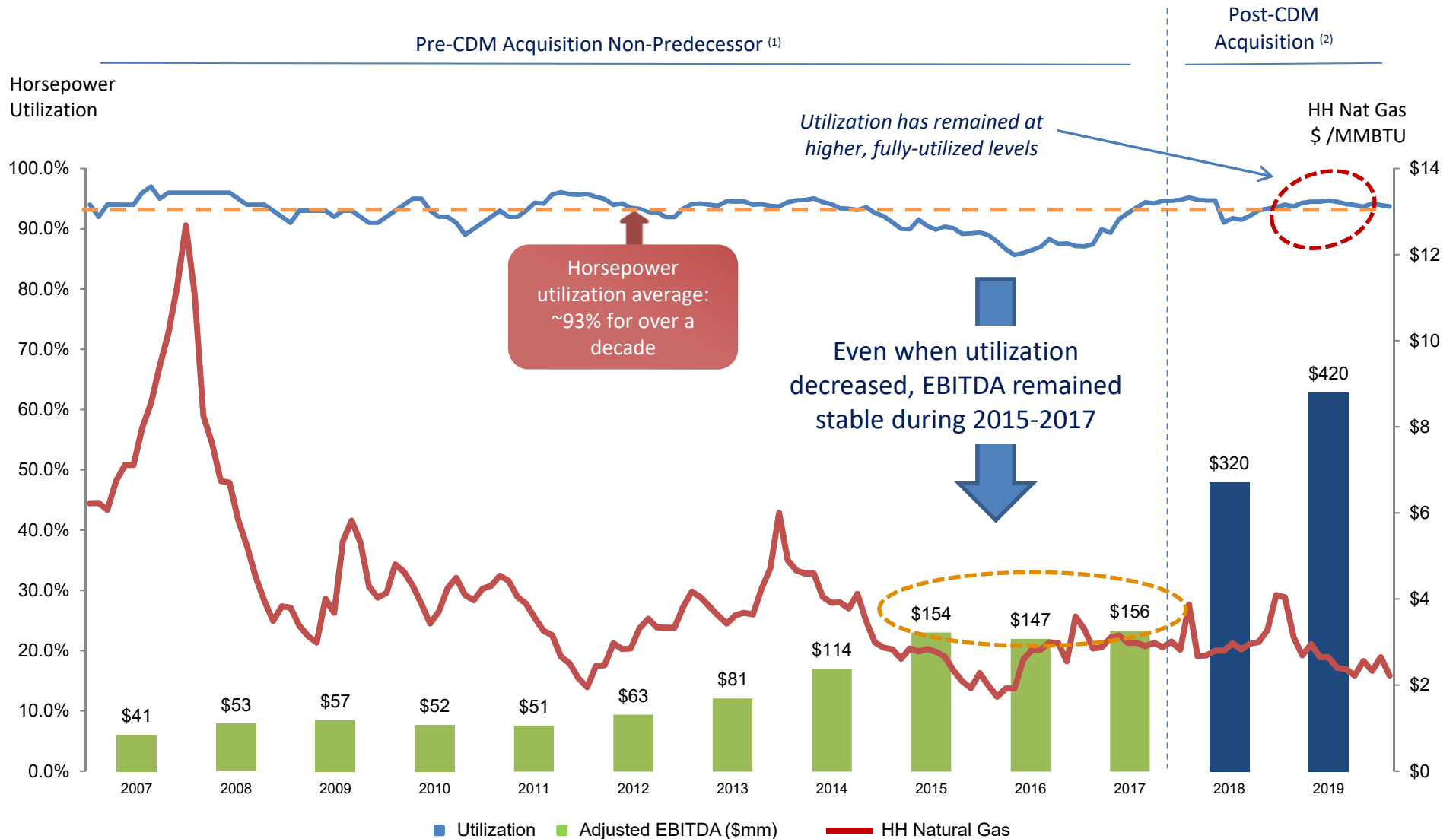


1. Following the Transactions, the USA Compression Predecessor has been determined to be the historical predecessor of the Partnership for financial reporting purposes. The information presented above under the heading "Pre-CDM Acquisition Non-Predecessor" represents information of USA Compression Partners, LP, which is not the predecessor of the Partnership, for periods prior to the Transactions and is presented for illustrative purposes only. See Slide 2 for more detail.

2. Represents the results of operations of the Partnership, which includes the USA Compression Predecessor, following the Transactions.



# .....Leading to Cash Flow and Asset Stability Through Cycles



Source: EIA.

1. Following the Transactions, the USA Compression Predecessor has been determined to be the historical predecessor of the Partnership for financial reporting purposes. The information presented above under the heading "Pre-CDM Acquisition Non-Predecessor" represents information of USA Compression Partners, LP, which is not the predecessor of the Partnership, for periods prior to the Transactions and is presented for illustrative purposes only. See Slide 2 for more detail.

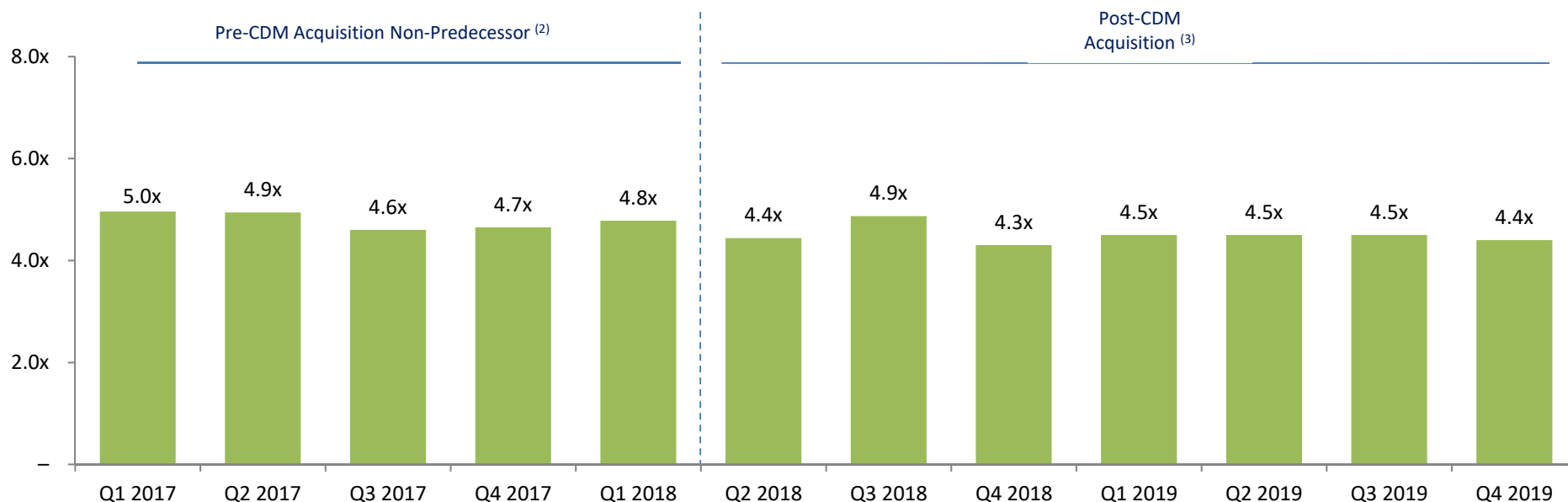
2. For 2018, represents the results of operations of the Partnership, which includes the results of operations of the USA Compression Predecessor for the three months ended March 31, 2018 and the results of operations of the Partnership, which includes the USA Compression Predecessor, for the nine months ended December 31, 2018.

# Leverage Reduction Over Time

## Cash Flow Stability Has Allowed USAC to Reduce Leverage

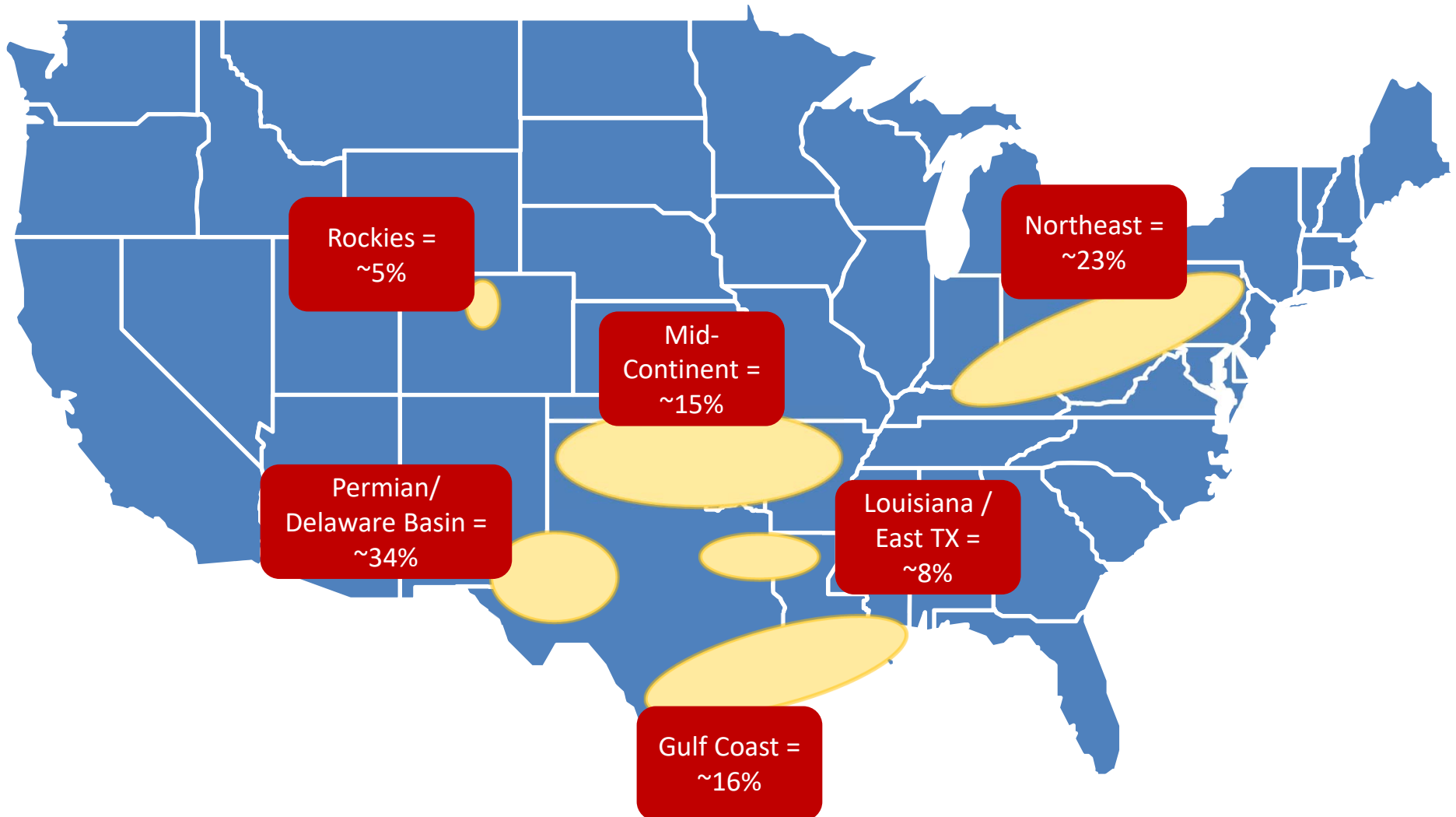
- USAC has decreased leverage meaningfully since the 2013 IPO
- Continued prudent management of leverage to suit business stability

### USAC Historical Leverage<sup>(1)</sup>



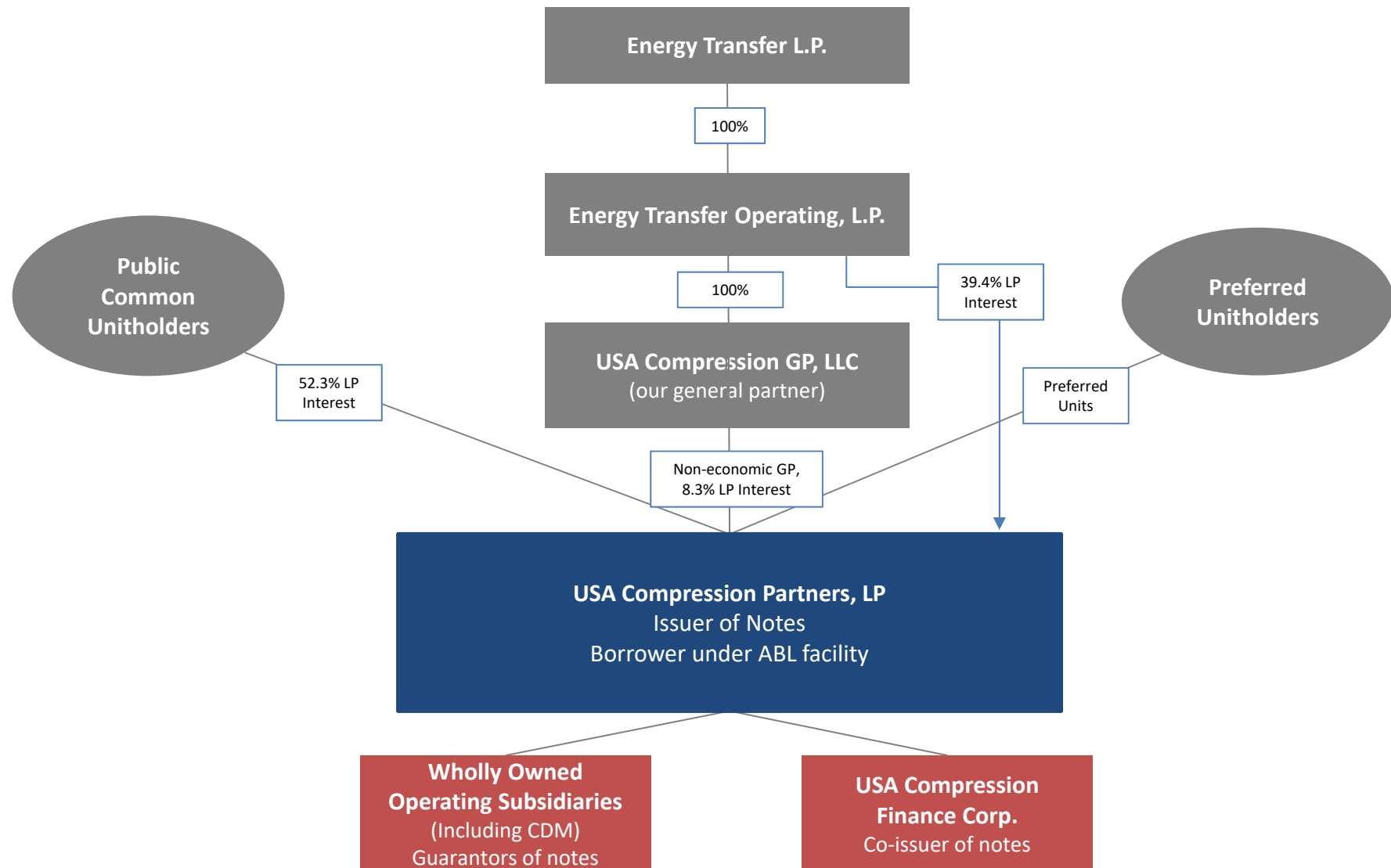
- 1. Historical leverage calculated as total debt divided by annualized quarterly Adjusted EBITDA for the applicable quarter, in accordance with our current Credit Agreement. Actual historical leverage may differ based on certain adjustments.*
- 2. Following the Transactions, the USA Compression Predecessor has been determined to be the historical predecessor of the Partnership for financial reporting purposes. The information presented above under the heading "Pre-CDM Acquisition Non-Predecessor" represents information of USA Compression Partners, LP, which is not the predecessor of the Partnership, for periods prior to the Transactions and is presented for illustrative purposes only. See Slide 2 for more detail.*
- 3. Represents the results of operations of the Partnership, which includes the USA Compression Predecessor, following the Transactions.*

# Diversification – The “Right” Operating Regions



*Note: Regional % breakdowns represent active fleet horsepower at 12/31/19; excludes non-compression equipment.*

# Organizational Chart



# Key Credit Highlights

## Focused Business Model

- 20+ year history focused on large HP applications using standardized, flexible equipment
- Compression services is substantially all we do; geographic diversity enhances business stability
- Fully-integrated CDM acquisition further strengthened asset base and customer exposure

## Stable Cash Flow Business

- Primarily fixed-fee contracts: no volumetric or commodity price-based revenue
- Larger HP applications generally result in longer-term contracts
- Barriers to exit result in asset “stickiness” in field

## Critical Natural Gas Infrastructure

- Natural gas isn’t going anywhere: clean-burning fuel of choice for the future
- Compressors are vital infrastructure that facilitate the movement of gas between regions
- Shale gas production requires multiples of compression HP vs conventional sources

## Strong Counterparties

- Diversified customer base comprised of leading industry participants
- Focus on large HP results in customers with size and scale to execute major projects
- Over 15 years, USAC has only written off ~\$1.8mm in bad debts (<0.06% of billed revenues)<sup>(1)</sup>

## Long-Lived, Economic Assets

- ~60% of the cost of a compression unit never wears out (skid, piping, vessels, etc.)
- Regular maintenance keeps assets running close to 24/7: runtime currently over 98%
- Periodic and predictable major overhauls “reset” engine life to zero hours

## Prudent Balance Sheet Management

- Focus on achieving a long term total leverage target of low 4x
- Balance LP unit distributions while also managing balance sheet with ample liquidity
- Reducing growth capex in times of industry moderation

1. Following the Transactions, the USA Compression Predecessor has been determined to be the historical predecessor of the Partnership for financial reporting purposes. The information presented above for USAC represents information of USA Compression Partners, LP, which is not the predecessor of the Partnership, for periods prior to the Transactions and is presented for illustrative purposes only. See Slide 2 for more detail.

# Q4 Review and 2020 Outlook

---



# Q4 2019 Recap

---

## Infrastructure Business Strategy Has Resulted in Continued Stable Performance

### Operational Update

- Q4 2019 fleet HP of 3.7 million / average revenue generating HP of 3.3 million
- Q4 2019 average horsepower utilization of 93.9%
- Upward pricing movement & continued demand for large HP units
- ~9,000 large HP delivered in Q4 2019
- 2020 Capex: ~57,000 HP for delivery during 2020
  - Meaningful reduction from 2019 and 2018

### Financial Update

- Q4 continued utilization stability and pricing gains
  - Adjusted EBITDA of \$109mm
  - Distributable Cash Flow (“DCF”) of \$58mm
- Q4 gross operating margin of 68.2%, Adjusted EBITDA margin of 61.3%
- Common unit distribution of \$0.525 for Q4; DCF coverage of 1.14x

### Senior Notes

- \$1.475 billion in USAC Senior Notes continue to trade well in market
  - Recent market quotes in the \$103.00 – \$104.00 range

*Q4 and Full Year 2019 performance continues a long history of stability in the face of energy sector volatility*

# 2020 Outlook & Focus

## Capex Program Scaled Back vs 2019

- Customers finalizing 2020 budgets; anticipate spending reductions – positive for compression outsourcing
- USAC high-grading customers – longer term contracts with strong counterparties
- Highest-return customer projects will get completed, requiring must-run compression
- Large horsepower units in demand: large HP utilization remains high throughout sector
- Pricing increases expected to moderate vs. last 12-18 months

### Capex

- Current 2020 order commitments of ~57,000
- Down >50% from expected full-year 2019; down ~70% from 2018
- Primarily large horsepower (2,500 HP and above)

### Commercial

- New deliveries earmarked for select customers, mostly in Delaware Basin
- Price increases where market allows
- Focus on maintaining deployed fleet with geographical diversity

### Balance Sheet

- Ended 2019 below 4.4x leverage
- 2019 investments will contribute full year cash flows
- Improving DCF coverage; reducing leverage ratio



## *High-Grade Projects, Self-Funding & Focus on Balance Sheet*



# Natural Gas: Not Going Away!

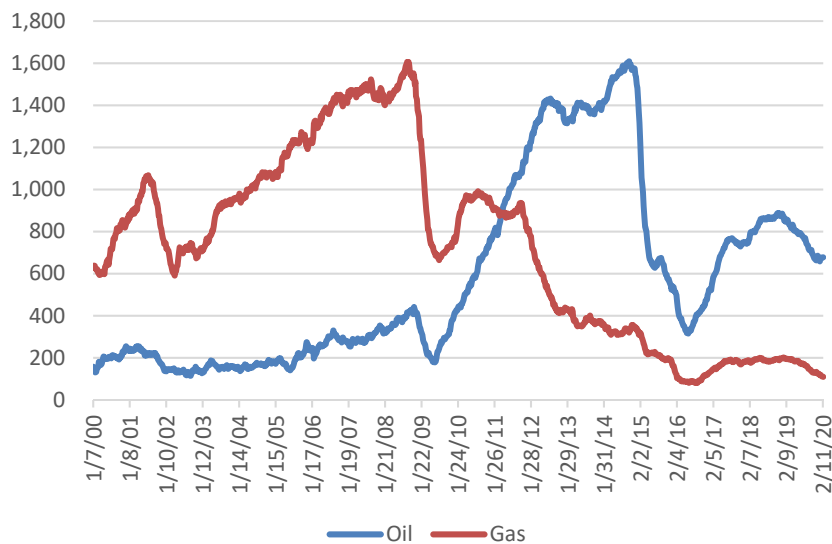


# Moderating Rig Count....but Production Increases Expected

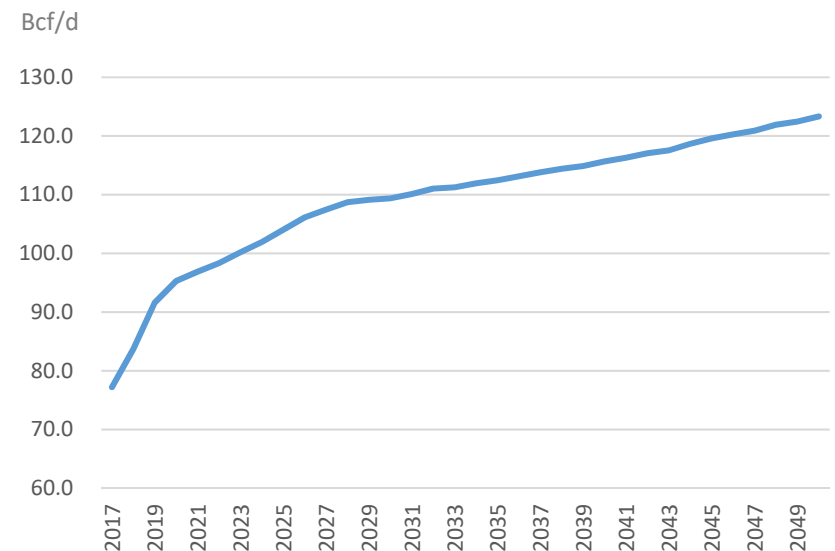
## Slowing Rig Count / Production in Face of Strong Demand Should Bode Well for Nat Gas

- Overall domestic rig counts are down (~60% off recent highs) <sup>(1)</sup>
  - Gas-directed rigs are down >90% off 2008 highs, aided by economics of gassy oil plays (i.e., Permian/Delaware)
- However, both dry and associated gas production is expected to increase over time to meet increasing demand <sup>(2)</sup>
- Given steep decline nature of shale well production, rig activity will need to continue to meet expected production / demand
- Increasing gas-oil ratios (GORs) in domestic oil basins is occurring

### Domestic Rig Count <sup>(1)</sup>



### US Natural Gas Production <sup>(2)</sup>



1. Source: Baker Hughes, through February 20, 2020.

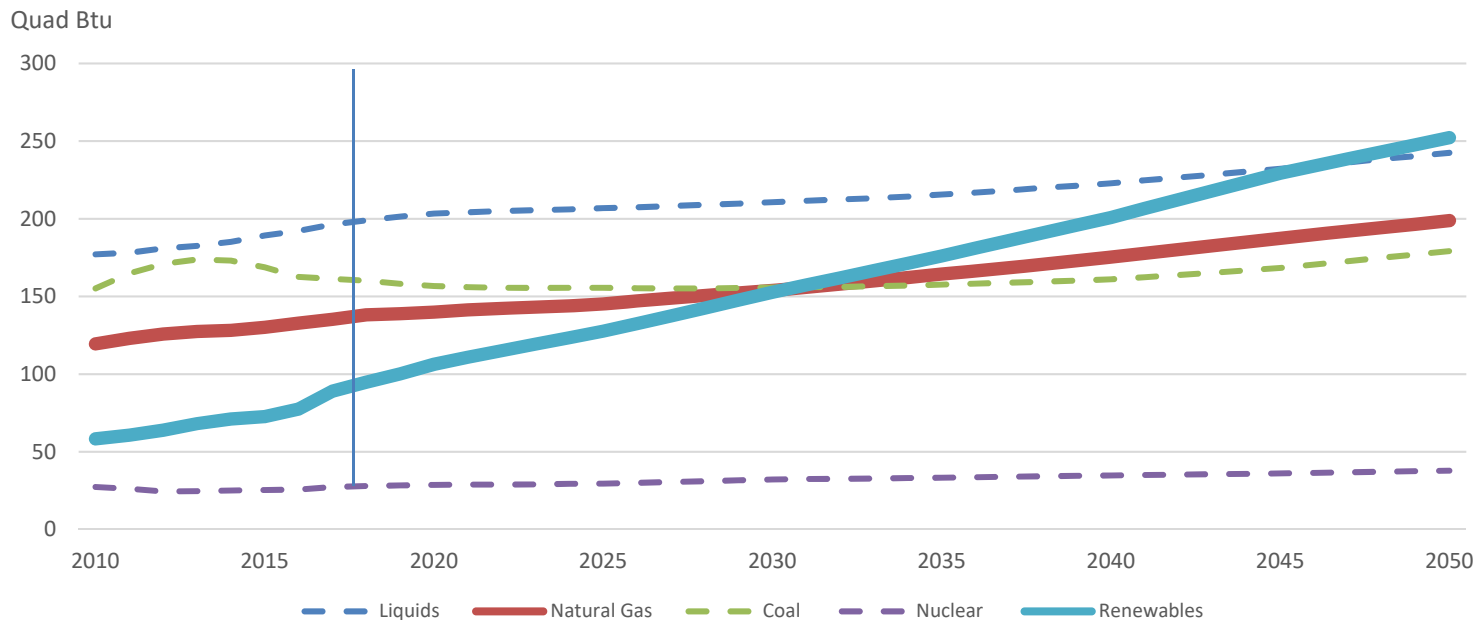
2. Source: EIA, Annual Energy Outlook 2019.

# Global Natural Gas Demand

## Natural Gas Is Not Going Away

- World energy usage expected to grow with growing GDP
  - Total energy usage expected to grow by ~50% by 2050 <sup>(1)</sup>
  - Renewables growing quickly, but gas will still be critical
- Natural gas and petroleum still expected to meet much of energy needs worldwide
  - By 2050, oil / natural gas are still expected to account for ~50% of total energy consumption <sup>(1)</sup>, even with dramatic growth in renewables

World Energy Consumption 2010 – 2050E <sup>(1)</sup>



*Natural gas will remain a critical energy source throughout the world*

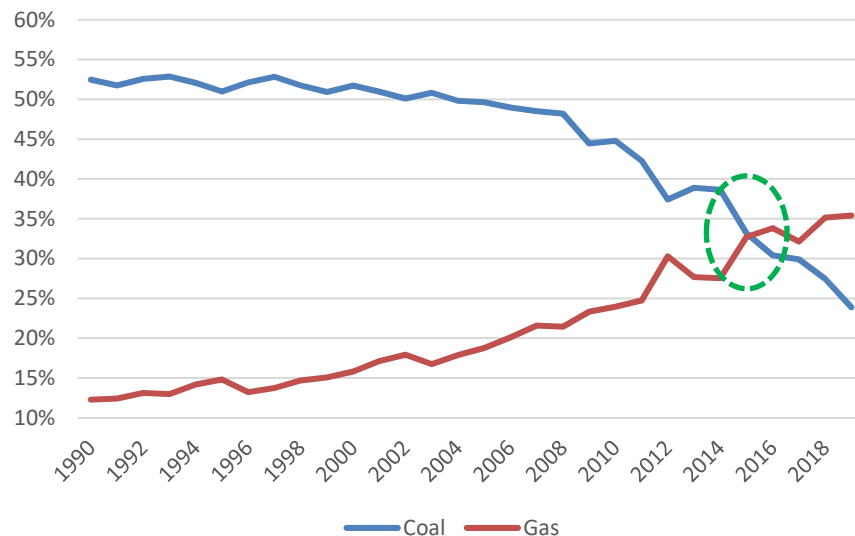
1. U.S. Energy Information Administration: Annual Energy Outlook 2019.

# Domestic Natural Gas Demand

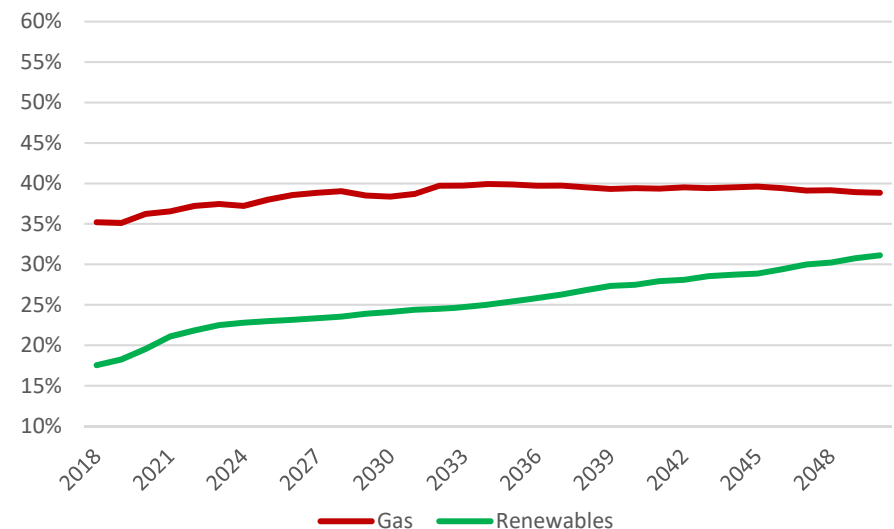
## Rising Baseload Natural Gas Demand

- Natural gas domestic consumption is up 10.5 Bcf/day (~14%) since 2014 to 83.3 Bcf/d in 2018 <sup>(1)</sup>
  - Majority of increase (~6.4 Bcf/d) took place in 2018
- 1H 2019 increased over 1H 2018 by 2.2 Bcf/d to 84.2 Bcf/d <sup>(1)</sup>
- Largest driver has been domestic power generation sector, where natural gas surpassed coal as a fuel source in 2016 <sup>(1)</sup>
  - Has significantly eroded coal's baseload share along the way

### Coal vs. Gas Share of Power Generation <sup>(1)</sup>



### Gas vs. Renewables Share of Power Generation <sup>(2)</sup>



1. U.S. Energy Information Administration: Monthly Energy Review October 2019.

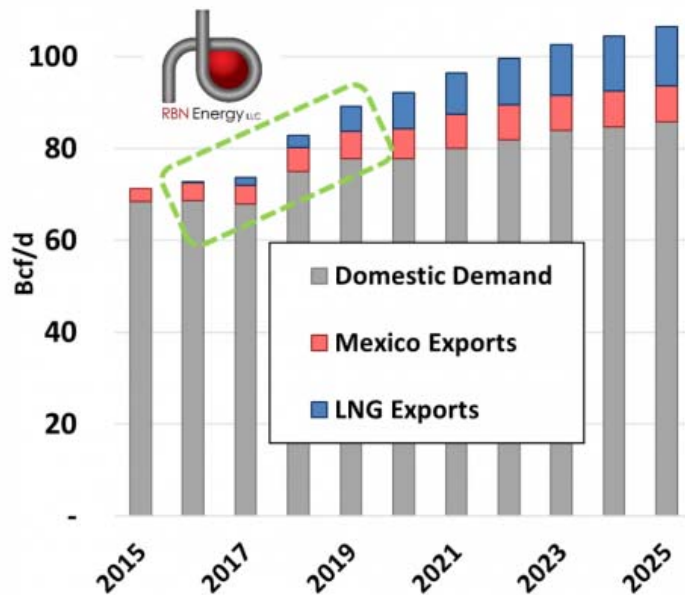
2. U.S. Energy Information Administration: Annual Energy Outlook January 2019.

# LNG Baseload Demand

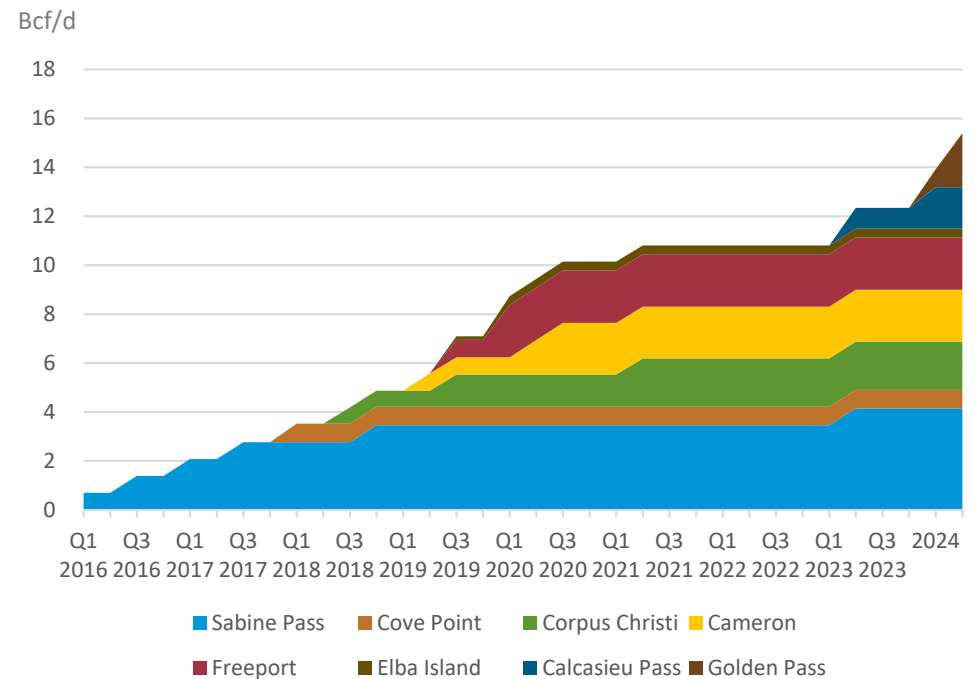
## LNG Growing Annually: Large Increases Are Coming

- LNG export capacity has increased substantially in last twelve months – to >7 Bcf/d <sup>(2)</sup>
  - Sustained demand for feedgas is creating “baseload”-type demand dynamics
  - Positive for compression as baseload gas demand is steady and requires critical infrastructure
- Domestic abundance of gas & low prices expected to drive additional export capacity, nearly doubling to ~14 Bcf/d by 2024 <sup>(2)</sup>

US Gas Demand <sup>(1)</sup>



US LNG Export Capacity <sup>(2)</sup>



1. RBN Energy.

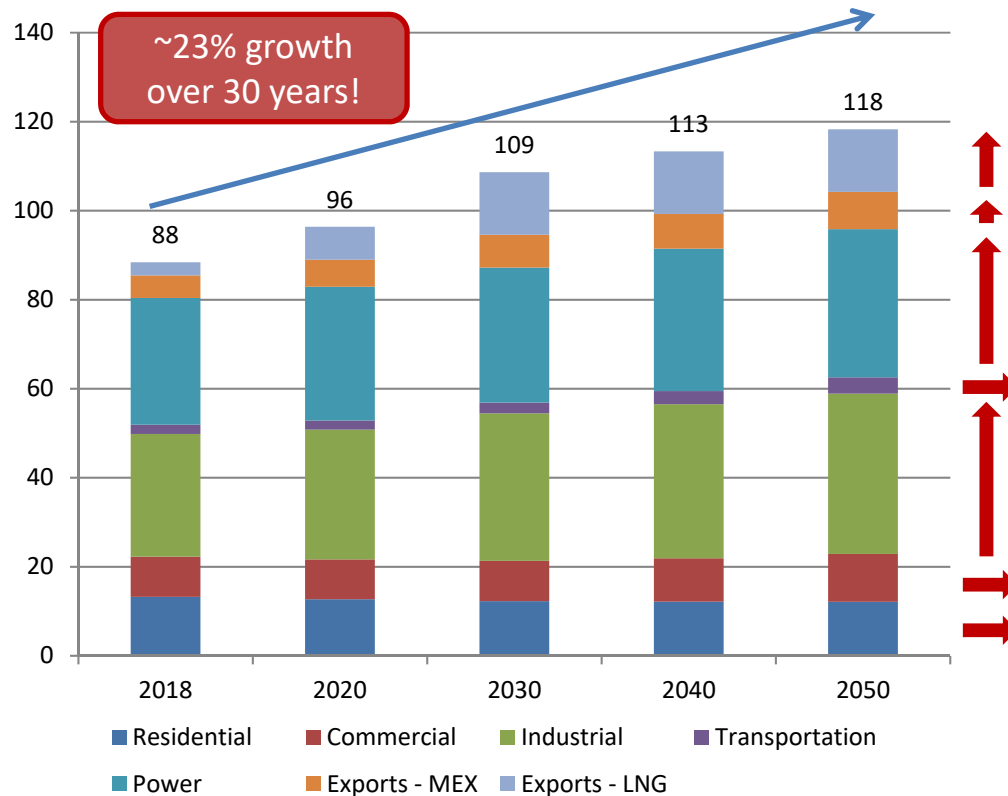
2. EIA LNG Export Facilities database, as of December 2, 2019.

# Domestic Natural Gas Demand Growth

■ Natural Demand Continues to Grow...with Large Increases from...



## Projected Natural Gas Demand (Bcf/d)<sup>(1)</sup>



### Exports to Mexico:

- Growing power needs to be met by US shale gas
- ~6 Bcf/d to Mexico by 2020

### LNG Exports:

- ~7 Bcf/d by 2020; 14 Bcf/d by 2030

### Power:

- ~30 Bcf/d by 2020
- Clean fuel; coal plant retirements continue

### Industrial Demand:

- ~35 Bcf/d by 2040
- Petrochemical plants (Gulf Coast, NE) driving demand

**Midstream infrastructure and compression needed to move natural gas through the pipeline system**

Source: U.S. Energy Information Administration, Annual Energy Outlook 2019, January 2019

(1) Converted from TCF, on a 360 day/year basis

# Appendix



# USAC Customer Overview

## Top 20 Customers: Diverse Counterparties & Long-Term Relationships

Customer	% of Rev <sup>(1)</sup>	Length of relationship	Total HP	Customer	% of Rev <sup>(1)</sup>	Length of relationship	Total HP
Independent Public E&P	8%	> 10 years	297K	Independent Public E&P	2%	> 10 Years	62K
Large Private E&P	4%	> 10 years	121K	Private Midstream	2%	> 5 Years	69K
Public Utility	3%	> 5 years	140K	Private Midstream	2%	< 5 Years	67K
Independent Public E&P	3%	> 10 Years	83K	Independent Public E&P	2%	< 5 Years	45K
Independent Public E&P	3%	> 10 Years	90K	Private Midstream	2%	> 5 Years	62K
Independent Public E&P	3%	< 5 Years	83K	Independent Public E&P	2%	> 10 Years	50K
Independent Public E&P	3%	> 5 Years	88K	Independent Public E&P	2%	< 5 Years	33K
Major O&G	2%	> 5 Years	106K	Independent Public E&P	1%	> 5 years	40K
Large Public MLP	2%	> 10 Years	41K	Large Midstream C-Corp	1%	> 10 Years	45K
Major O&G	2%	> 10 Years	81K	Private E&P	1%	< 5 Years	46K
<b>USAC #1-10</b>	<b>36%</b>		<b>1,194K</b>	<b>USAC #11-20</b>	<b>14%</b>		<b>457K</b>

- USAC standalone has historically had very little bad debt write-offs; in fact, over the last 15 years, USAC has written off only ~\$1.8 million in bad debts
  - Equates to 0.06% of total billings (~\$3.1 billion) over same period <sup>(2)</sup>

1. Represents recurring revenues for the 12 months ended December 31, 2019.

2. Following the Transactions, the USA Compression Predecessor has been determined to be the historical predecessor of the Partnership for financial reporting purposes. The information presented above for USAC represents information of USA Compression Partners, LP, which is not the predecessor of the Partnership, for periods prior to the Transactions and is presented for illustrative purposes only. See Slide 2 for more detail.



# Large Horsepower Gas Applications Drive Stability

## Compression Unit Size Matters



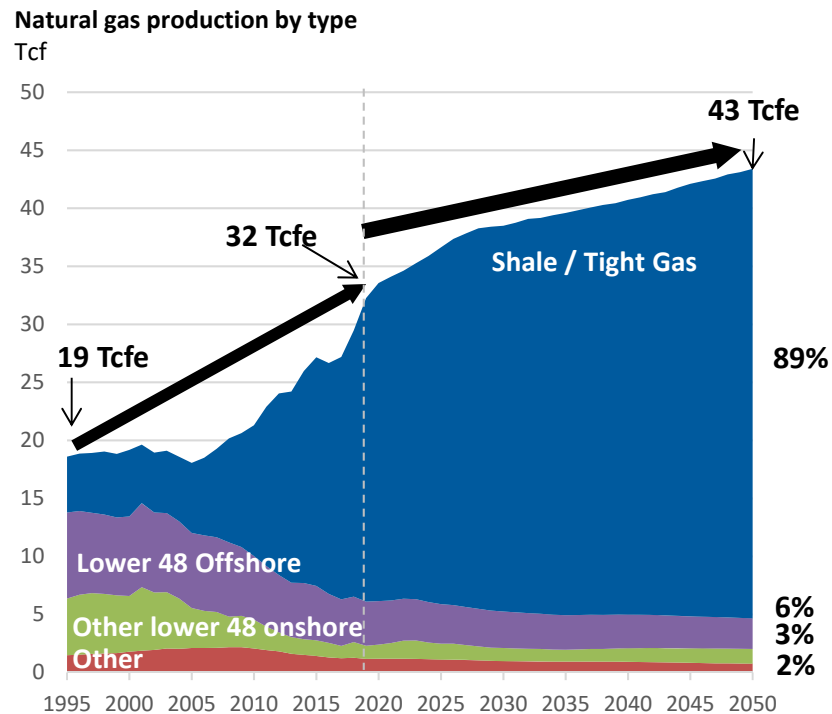
Gas Compression Industry: Key Characteristics by Size						
	Small - Medium	Large	X Large	XX Large	XXX Large	Commentary
Compression Unit HP Range	0 – 400 HP	400 – 1,000 HP	1,000 – 1,500 HP	1,500 – 2,300 HP	2,300 – 5,000+ HP	<b>More horsepower needed to move larger gas volumes</b>
Gas Vol (MMcf/d)	0.90	3.20	5.0	8.0	13.0	
Size (L x W x H, ft.)	21 x 12 x 11	33 x 19 x 16	38 x 27 x 20	43 x 34 x 20	80 x 17x 28	<b>Increasing size, transportation &amp; demobilization costs create <u>significant 'barriers to exit'</u></b>
Weight (lbs.)	~40,000	~85,000	~185,000	~250,000+	~400,000+	
Transportation Requirements	1 F350	2 x 18-wheelers	3 x 18-wheelers	5 x 18-wheelers	8 x 18-wheelers	
De-mobilization Costs (cust pays)	< \$10K	~\$25K	~\$60K	\$100K+	\$200K+	
Typical Contract Length	1 – 12 mos	6 months – 2 years	2 – 5 years	2 – 5 years	2 – 5 years +	<b>Larger units = longer deployment</b>

Note: Used CAT 3306TA, CAT 3508TALE, CAT 3516BLE, CAT 3606TALE and CAT 3608TALE as representative units for Small - Medium, Large, X Large, XX Large and XXX Large horsepower categories, respectively. Gas volumes based on 50 psi suction pressure and 1,200 psi discharge pressure.

# Macro Thesis: The “Shift to Shale”

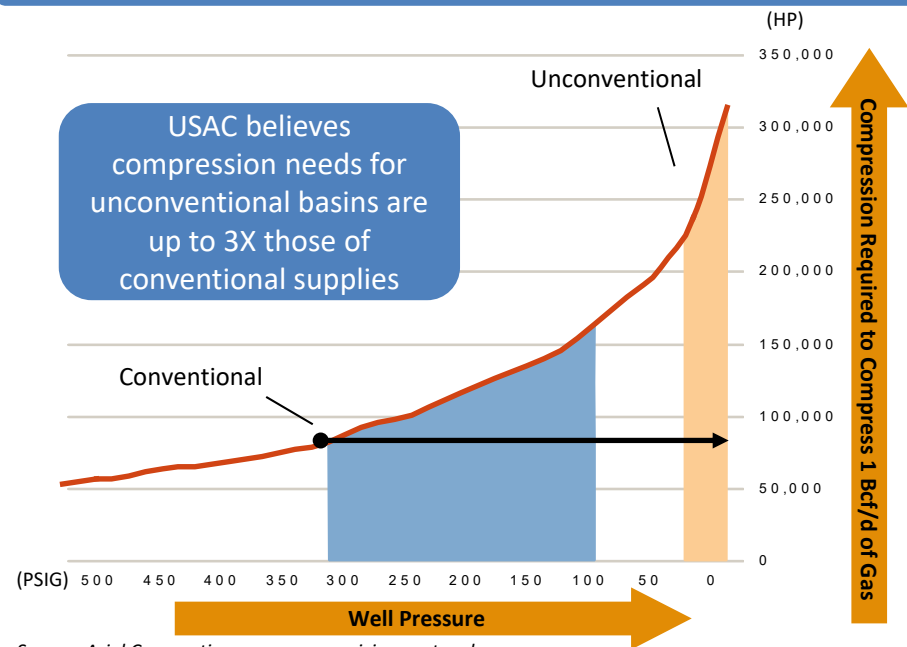
## Shale Gas Expected to be the Primary Source in Future

- **Shale Ramp:** Production from shale has now pulled even with all other sources
  - 2019 est. ~ 26 Tcfe of shale / tight gas production
- **Pie Getting Bigger:** EIA projecting ~43 Tcfe of total production by 2050
- Shale gas is typically produced at lower wellhead pressures (0-50 PSIG) in contrast to conventional gas wells (100-300 PSIG)
- Pipeline specifications remain constant – requiring gas pressure to be increased significantly to move gas into and through pipelines
- As a result, to move the same amount of gas requires significantly more compression



Source: U.S. Energy Information Administration, Annual Energy Outlook 2019, January 2019.

## Shale Production Drives Increasing Compression Requirements (1)



Source: Ariel Corporation: compressor sizing protocol.  
(1) Assumes Discharge Pressure = 1,200 PSIG.

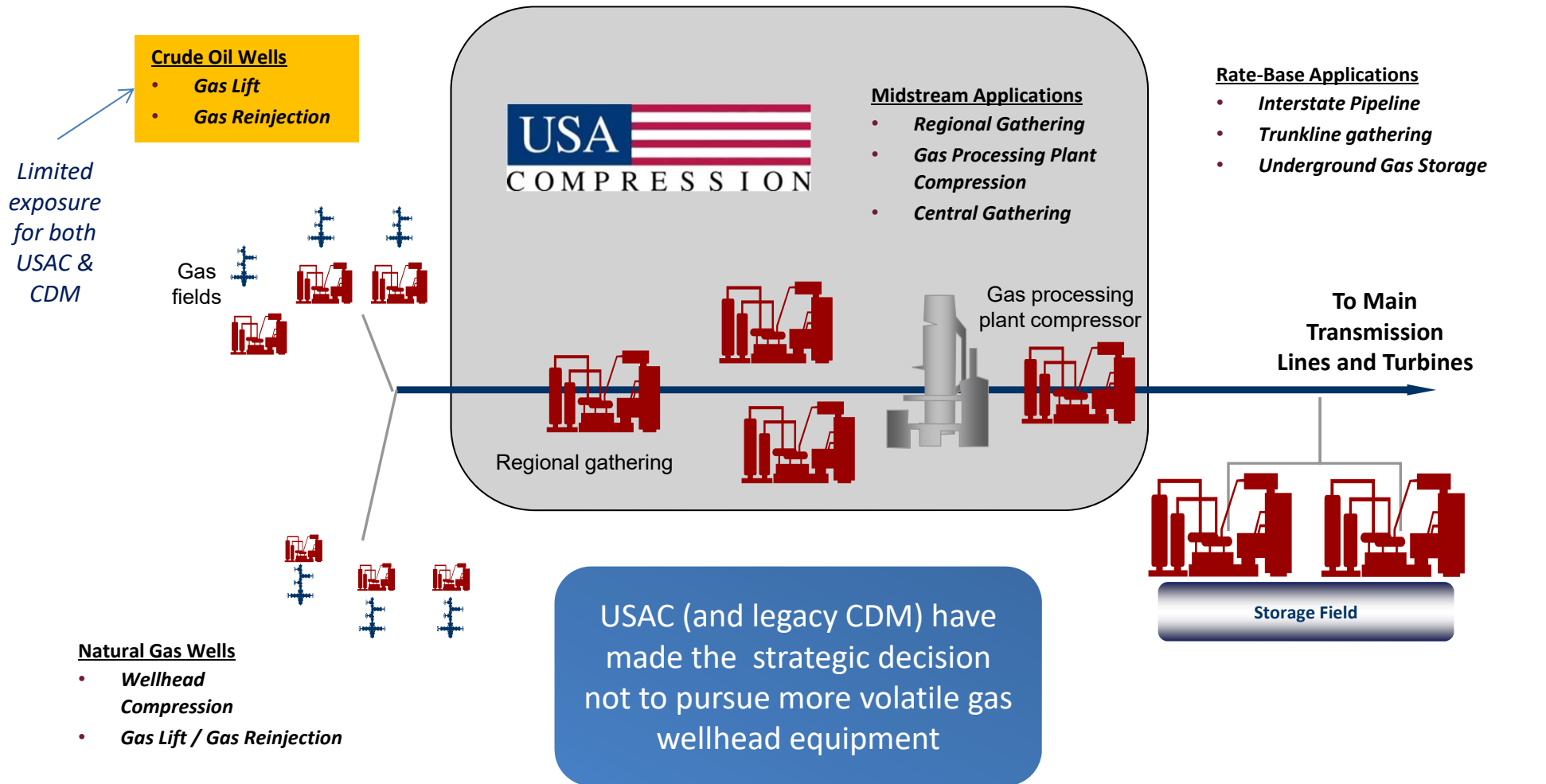
# Compression Throughout the Value Chain

## Midstream Compression Offers Cash Flow & Customer Stability

Lower (Sm. Volumes)

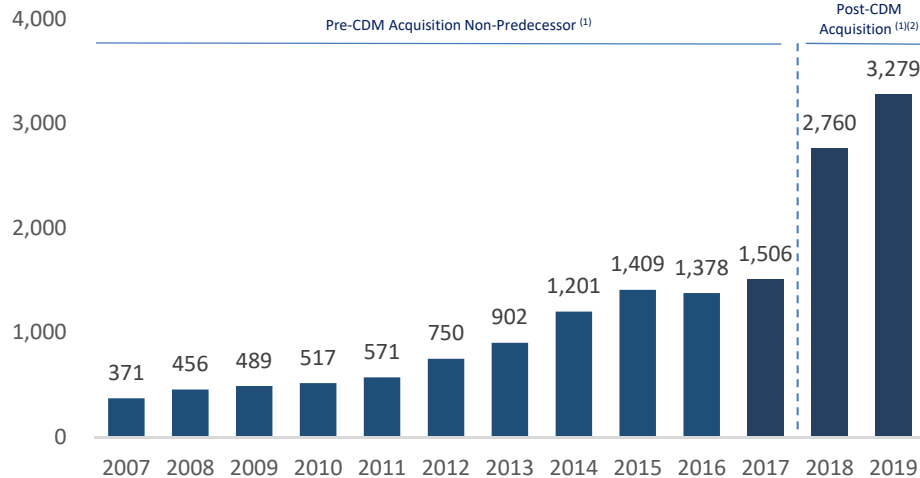
Pressure Regime

Higher (Lg. Volumes)

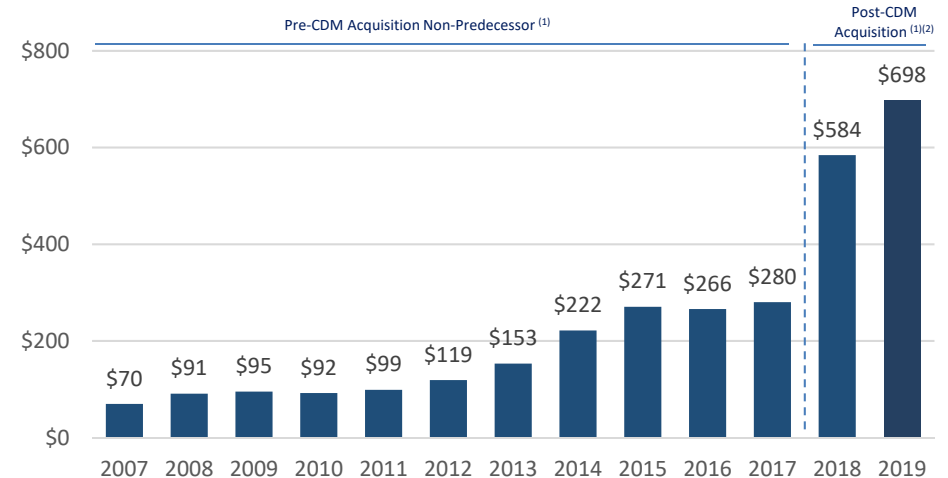


# Operational and Financial Performance

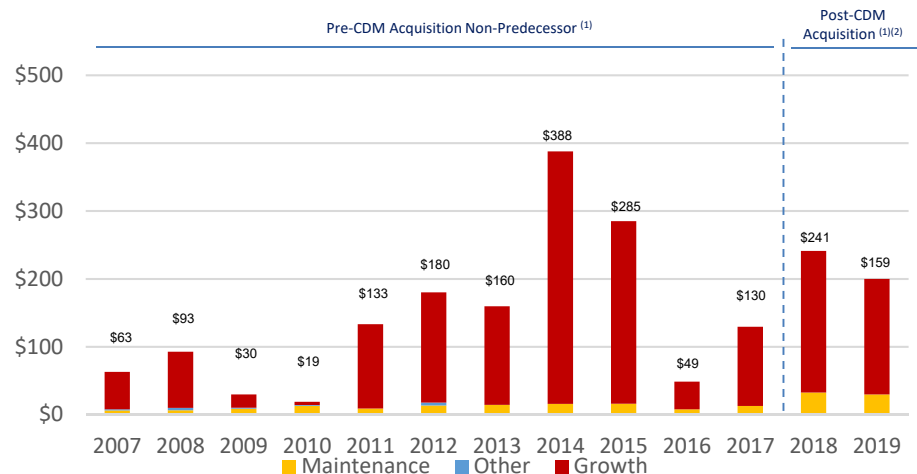
## Avg. Revenue Generating HP (000s)



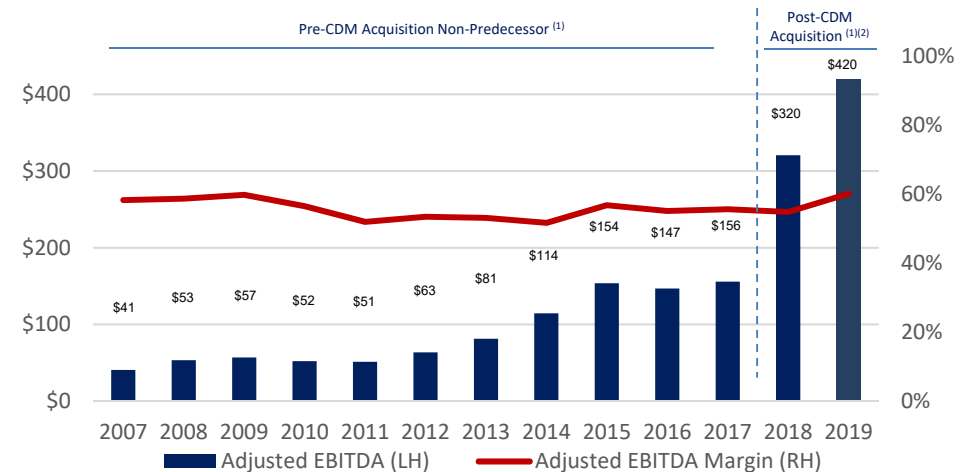
## Revenue (\$MM)



## Total Capex (\$MM)



## Adjusted EBITDA (\$MM) & Margin Percentage<sup>(3)</sup>



1. Following the Transactions, the USA Compression Predecessor has been determined to be the historical predecessor of the Partnership for financial reporting purposes. The information presented above under the heading "Pre-CDM Acquisition Non-Predecessor" represents information of USA Compression Partners, LP, which is not the predecessor of the Partnership, for periods prior to the Transactions and is presented for illustrative purposes only. See Slide 2 for more detail.

2. For 2018, represents the results of operations of the Partnership, which includes the results of operations of the USA Compression Predecessor for the three months ended March 31, 2018 and the results of operations of the Partnership, which includes the USA Compression Predecessor, for the nine months ended December 31, 2018.

3. See "Basis of Presentation; Explanation of Non-GAAP Financial Measures" for information on calculations of Adjusted EBITDA and Adjusted EBITDA Margin Percentage.

# Non-GAAP Reconciliations

(\$ in 000's)	<u>Three Months Ended</u>	<u>Year Ended</u>
	December 31, 2019	December 31, 2019
Net income	\$ 9,281	\$ 39,132
Interest expense, net	32,984	127,146
Depreciation and amortization	58,227	231,447
Income tax expense	1,563	2,186
<b>EBITDA</b>	<b>\$ 102,055</b>	<b>\$ 399,911</b>
Interest income on capital lease	142	672
Unit-based compensation expense	2,884	10,814
Transaction expenses	23	578
Severance charges	135	831
Loss on disposition of assets	1,329	940
Impairment of compression equipment	2,660	5,894
<b>Adjusted EBITDA</b>	<b>\$ 109,228</b>	<b>\$ 419,640</b>
Interest expense, net	(32,984)	(127,146)
Non-cash interest expense	1,987	7,607
Income tax expense	(1,563)	(2,186)
Interest income on capital lease	(142)	(672)
Transaction expenses	(23)	(578)
Severance charges	(135)	(831)
Other	1,774	2,426
Changes in operating assets and liabilities	13,558	2,320
<b>Net cash provided by operating activities</b>	<b>\$ 91,700</b>	<b>\$ 300,580</b>

# Non-GAAP Reconciliations, cont'd.

(\$ in 000's)	Years Ended December 31,												
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Net income (loss)	\$ 39,132	\$ (10,551)	\$ 11,440	\$ 12,935	\$ (154,273)	\$ 24,946	\$ 11,071	\$ 4,503	\$ 69	\$ 10,479	\$ 21,228	\$ 20,911	\$ 7,122
Interest expense, net	127,146	78,377	25,129	21,087	17,605	12,529	12,488	15,905	12,970	12,279	10,043	14,003	16,468
Depreciation and amortization	231,447	213,692	98,603	92,337	85,238	71,156	52,917	41,880	32,738	24,569	22,957	18,016	13,437
Income tax expense (benefit)	2,186	(2,474)	538	421	1,085	103	280	196	155	155	190	119	155
<b>EBITDA</b>	<b>399,911</b>	<b>279,044</b>	<b>135,710</b>	<b>126,780</b>	<b>(50,345)</b>	<b>108,734</b>	<b>76,756</b>	<b>62,484</b>	<b>45,932</b>	<b>47,482</b>	<b>54,418</b>	<b>53,049</b>	<b>37,182</b>
Interest income on capital lease	672	709	1,610	1,492	1,631	1,274	—	—	—	—	—	—	—
Unit-based compensation expense	10,814	11,740	11,708	10,373	3,863	3,034	1,343	—	—	382	269	225	2,352
Transaction expenses	578	4,181	1,406	894	—	1,299	2,142	—	—	—	—	—	—
Severance charges	831	3,171	314	577	—	—	—	—	—	—	—	—	—
Loss (gain) on disposition of assets and other	940	12,964	(17)	772	(1,040)	(2,198)	637	—	—	—	—	—	—
Impairment of goodwill	—	—	—	—	172,189	—	—	—	—	—	—	—	—
Impairment of compression equipment	5,894	8,666	4,972	5,760	27,274	2,266	203	—	—	—	1,677	—	1,028
Equipment operating lease expense	—	—	—	—	—	—	—	—	4,053	2,285	553	—	—
Riverstone management fee	—	—	—	—	—	—	49	1,000	1,000	—	—	—	—
Restructuring charges	—	—	—	—	—	—	—	—	300	—	—	—	—
Fees and expenses related to the Holdings Acquisition	—	—	—	—	—	—	—	—	—	1,838	—	—	—
<b>Adjusted EBITDA</b>	<b>419,640</b>	<b>320,475</b>	<b>155,703</b>	<b>146,648</b>	<b>153,572</b>	<b>114,409</b>	<b>81,130</b>	<b>63,484</b>	<b>51,285</b>	<b>51,987</b>	<b>56,917</b>	<b>53,274</b>	<b>40,562</b>
Interest expense, net	(127,146)	(78,377)	(25,129)	(21,087)	(17,605)	(12,529)	(12,488)	(15,905)	(12,970)	(12,279)	(10,043)	(14,003)	(16,468)
Non-cash interest expense	7,607	5,080	2,186	2,108	1,702	1,189	1,839	(58)	(920)	3,362	288	201	1,666
Income tax (expense) benefit	(2,186)	2,474	(538)	(421)	(1,085)	(103)	(280)	(196)	(155)	(155)	(190)	(119)	(155)
Interest income on capital lease	(672)	(709)	(1,610)	(1,492)	(1,631)	(1,274)	—	—	—	—	—	—	—
Transaction expenses	(578)	(4,181)	(1,406)	(894)	—	(1,299)	(2,142)	—	—	—	—	—	—
Severance charges	(831)	(3,171)	(314)	(577)	—	—	—	—	—	—	—	—	—
Equipment operating lease expense	—	—	—	—	—	—	—	—	(4,053)	(2,285)	(553)	—	—
Riverstone management fee	—	—	—	—	—	—	(49)	(1,000)	(1,000)	—	—	—	—
Restructuring charges	—	—	—	—	—	—	—	—	(300)	—	—	—	—
Fees and expenses related to the Holdings Acquisition	—	—	—	—	—	—	—	—	—	(1,838)	—	—	—
Other	2,426	(2,030)	(490)	—	—	—	—	—	—	—	—	—	—
Changes in operating assets and liabilities	2,320	(13,221)	(3,758)	(20,588)	(17,552)	1,498	180	(4,351)	1,895	(220)	(3,474)	1,346	836
<b>Net cash provided by operating activities</b>	<b>\$ 300,580</b>	<b>\$ 226,340</b>	<b>\$ 124,644</b>	<b>\$ 103,697</b>	<b>\$ 117,401</b>	<b>\$ 101,891</b>	<b>\$ 68,190</b>	<b>\$ 41,974</b>	<b>\$ 33,782</b>	<b>\$ 38,572</b>	<b>\$ 42,945</b>	<b>\$ 40,699</b>	<b>\$ 26,441</b>

Notes: Represents the results of operations of the USA Compression Predecessor only for the three months ended March 31, 2018 and the results of operations of the Partnership, which includes the USA Compression Predecessor, for the nine months ended December 31, 2018. See Slide 2 for more detail.

Following the Transactions, the USA Compression Predecessor has been determined to be the historical predecessor of the Partnership for financial reporting purposes. The information presented above under the heading "Pre-CDM Acquisition Non-Predecessor" represents information of USA Compression Partners, LP, which is not the predecessor of the Partnership, for periods prior to the Transactions and is presented for illustrative purposes only. See Slide 2 for more detail.

# Non-GAAP Reconciliations, cont'd.

	<u>Three Months Ended</u>	<u>Year Ended</u>
	<u>December 31,</u> <u>2019</u>	<u>December 31,</u> <u>2019</u>
<i>(\$ in 000's)</i>		
Net income	\$ 9,281	\$ 39,132
Non-cash interest expense	1,987	7,607
Depreciation and amortization	58,227	231,447
Non-cash income tax expense	1,024	1,376
Unit-based compensation expense	2,884	10,814
Transaction expenses	23	578
Severance charges	135	831
Loss on disposition of assets	1,329	940
Impairment of compression equipment	2,660	5,894
Distributions on Preferred Units	(12,187)	(48,750)
Proceeds from insurance recovery	427	1,591
Maintenance capital expenditures	(7,769)	(29,592)
<b>Distributable Cash Flow</b>	<b>58,021</b>	<b>221,868</b>
Maintenance capital expenditures	7,769	29,592
Transaction expenses	(23)	(578)
Severance charges	(135)	(831)
Distributions on Preferred Units	12,187	48,750
Other	323	(541)
Changes in operating assets and liabilities	13,558	2,320
<b>Net cash provided by operating activities</b>	<b>\$ 91,700</b>	<b>\$ 300,580</b>
Distributable Cash Flow	<u>\$ 58,021</u>	<u>\$ 221,868</u>
Distributions for Distributable Cash Flow Coverage Ratio	<u>\$ 50,732</u>	<u>\$ 196,144</u>
Distributable Cash Flow Coverage Ratio	<u>1.14</u>	<u>1.13</u>

# Basis of Presentation; Explanation of Non-GAAP Financial Measures

---

This presentation includes the non-GAAP financial measures of gross operating margin, Adjusted EBITDA, Distributable Cash Flow and Distributable Cash Flow Coverage Ratio.

EBITDA, a measure not defined under U.S. generally accepted accounting principles (“GAAP”), is defined by USAC as net income (loss) before net interest expense, depreciation and amortization expense, and income tax expense (benefit). Adjusted EBITDA, which also is a non-GAAP measure, is defined by USAC as EBITDA plus impairment of compression equipment, impairment of goodwill, interest income on capital lease, unit-based compensation expense, restructuring/severance charges, management fees, expenses under our operating lease with Caterpillar, certain transaction fees, loss (gain) on disposition of assets and other. The Partnership’s management views Adjusted EBITDA as one of its primary tools, to assess: (1) the financial performance of the Partnership’s assets without regard to the impact of financing methods, capital structure or historical cost basis of the Partnership’s assets; (2) the viability of capital expenditure projects and the overall rates of return on alternative investment opportunities; (3) the ability of the Partnership’s assets to generate cash sufficient to make debt payments and paydistributions; and (4) the Partnership’s operating performance as compared to those of other companies in its industry without regard to the impact of financing methods and capital structure. The Partnership believes that Adjusted EBITDA provides useful information to investors because, when viewed with GAAP results and the accompanying reconciliations, it provides a more complete understanding of the Partnership’s performance than GAAP results alone. Management also believes that external users of its financial statements benefit from having access to the same financial measures that management uses in evaluating the results of the Partnership’s business.

Gross operating margin, a non-GAAP measure, is defined as revenue less cost of operations, exclusive of depreciation and amortization expense. Management believes that gross operating margin is useful as a supplemental measure of the Partnership’s operating profitability. Gross operating margin is impacted primarily by the pricing trends for service operations and cost of operations, including labor rates for service technicians, volume and per unit costs for lubricant oils, quantity and pricing of routine preventative maintenance on compression units and property tax rates on compression units.

Distributable Cash Flow, a non-GAAP measure, is defined as net income (loss) plus non-cash interest expense, non-cash income tax expense (benefit), depreciation and amortization expense, unit-based compensation expense, impairment of compression equipment, impairment of goodwill, certain transaction fees, severance charges, loss (gain) on disposition of assets, proceeds from insurance recovery and other, less distributions on the Partnership’s Series A Preferred Units (“Preferred Units”) and maintenance capital expenditures. The Partnership’s management believes Distributable Cash Flow is an important measure of operating performance because it allows management, investors and others to compare basic cash flows the Partnership generates (after distributions on the Partnership’s Preferred Units but prior to any retained cash reserves by the Partnership’s general partner and the effect of the Distribution Reinvestment Plan (“DRIP”)) to the cash distributions the Partnership expects to pay its common unitholders. See previous slides for Adjusted EBITDA reconciled to net income (loss) and net cash provided by operating activities, and net income (loss) reconciled to Distributable Cash Flow.

This presentation contains a forward-looking estimate of Adjusted EBITDA and Distributable Cash Flow projected to be generated by the Partnership in its 2019 fiscal year. A forward-looking estimate of net cash provided by operating activities and reconciliations of the forward-looking estimates of Adjusted EBITDA and Distributable Cash Flow to net cash provided by operating activities are not provided because the items necessary to estimate net cash provided by operating activities, in particular the change in operating assets and liabilities, are not accessible or estimable at this time. The Partnership does not anticipate the changes in operating assets and liabilities to be material, but changes in accounts receivable, accounts payable, accrued liabilities and deferred revenue could be significant, such that the amount of net cash provided by operating activities would vary substantially from the amount of projected Adjusted EBITDA and Distributable Cash Flow.

Adjusted EBITDA, gross operating margin and Distributable Cash Flow should not be considered an alternative to, or more meaningful than, net income (loss), operating income, cash flows from operating activities or any other measure of financial performance presented in accordance with GAAP as measures of operating performance and liquidity. Moreover, Adjusted EBITDA, gross operating margin and Distributable Cash Flow as presented may not be comparable to similarly titled measures of other companies because other entities may not calculate such measures in the same manner.

The Partnership believes that external users of its financial statements benefit from having access to the same financial measures that management uses in evaluating the results of the Partnership’s business.

Distributable Cash Flow Coverage Ratio, a non-GAAP measure, is defined as Distributable Cash Flow divided by distributions declared to common unitholders in respect of such period. We believe Distributable Cash Flow Coverage Ratio is an important measure of operating performance because it allows management, investors and others to gauge our ability to pay cash distributions to common unitholders using the cash flows we generate. Our Distributable Cash Flow Coverage Ratio as presented may not be comparable to similarly titled measures of other companies.